

CURRICULUM VITAE

**:Gavin-John: :Marsich:®©™® aka;
:Ariki-nui-Kawenata: :Crown:®©™®
Of :Marsich-Crown-Kingdom:®©™®**



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PROFILE

I consider myself to be a professional business person who is solutions focused with innovative concepts to develop industry for the greater benefit of the NZ economy. A strong sense of responsibility, and values orientated. Persistent and determined to achieve results, self motivated, hard-working, enjoys new challenges and is willing to go the extra mile to succeed.

I aspire to best practice policies and procedures to ensure all parties interests are met. With a willingness, confidence and commitment to undertake further training as required in order to develop new skills and enhance my career further.

I will continue to prove that my abilities and skills would be an asset to any business or venture I am invested in.

STRENGTHS

- Confident professional communication and negotiating skills
- Developing and maintaining strong network relationships
- Strong customer service, relationship building and business administration
- Appropriate approach to dispute resolution and peace treaties
- Ability to quickly and effectively resolve issues
- Ability to 'think on my feet' in challenging situations
- Calm and diplomatic mannerisms
- Strong organisational skills, a Leader who leads by example with honorable intentions
- Professional level of Work Ethics and Integrity
- Business Management Entrepreneur for Business Growth and Development
- Technically capable with design and innovation experience
- Background in building and construction, budget and finance management, sales, advertising and marketing, real estate investment and charitable society structures and systems management

FIELD OF EXPERTISE

Technical

- Operating Systems
- Windows 98/XP/Vista/Windows 7
- Adobe Flash Player/ Adobe Reader X
- Google Chrome/Explorer
- Website Development

Application Software

- Microsoft – Word, Access, Excel, Powerpoint, Outlook, Messaging, Imaging, Visual, VDU
- Debt Reduction Software & Budgeting Services
- XERO Online Accounting

Office Equipment

- Computer Literate
- Photocopiers/Scanners
- Telecom Fax/Internet/VOIP/Skype
- Aria Telephone System
- Manual Binding Equipment

Customer Service

- Sales and Marketing knowledge
- Experience in attending and responding to customer queries
- Managing difficult situations to a point of resolution
- Capable in merchandising, inventory control and stock management
- Support Services – Internal & External

Administration

- Good knowledge of accounting, maths and computers
- the ability to make calculations
- confidence handling records and money
- organise meetings and take minutes
- Oversee, distribute and file correspondence.
- project or database management
- research for management staff
- records management and filing
- Business Planning & Implementation

Communication

- Excellent verbal, reading, written and numerical skills
- Confident communicator with the ability to quickly build rapport with others
- Equipped to communicating with people of diverse cultural, socio-economic and language backgrounds

Leadership Skills

- High standard of presentation
- Expert in recruitment, training, coaching and mentoring staff
- Professional sense of responsibility
- Confident in decision making
- Goal orientated, innovative and constructive

Team

- Ability to contribute to a productive team environment in order to achieve organisational goals
- Receptive to further training and leadership from management and colleagues
- Capable in assisting others when my own work is completed

Personal Qualities

- Excellent communication skill
- Motivated and disciplined
- Outgoing, positive and bubbly
- Quick learner and outside the square thinker
- Able to understand and follow instructions well
- Able to evaluate complicated scenario's

CAREER PROFILE

2016 – Present

Guardian Of Divinity

Te-Whare-Matamuatanga-o-IO-Aotearoha-Kawanatanga
Kingdom-House-of-IO-World-of-Love-Governance

Responsibility:

- Head AD-Minister
- He Whakaminenga o nga hapu o nga Kingdom-House-of-IO
- Kaitiaki Trustee and Protectorate
- Divine Essence of the Life Force/Holy Spirit

2016 – Present

Paramount Chief

Marsich-Crown-Kingdom

Responsibility:

- Elected Rangatira Kaikorero
- He Whakaminenga o nga hapu o nga Marsich-Crown-Kingdom
- Kaitiaki Trustee and Protectorate
- National Wakaminenga o nga Rangatira o nga hapu o Nu Tirani

2012 - 2016

Sales Manager

Healthy Home Group (NZ) LTD & Global Advertising Internet Network LTD
Manukau, Auckland

Responsibilities:

- Sales Consultancy & Promotional Marketing
- Ventilation & HVAC Sales & Installation
- Business Advertising
- Referral Network
- Office Administration
- Human Resources
- Team Management
- Training & Support
- Accounts

2008 - 2011

Mortgage Broker

Central Finance Investments Ltd, CBD, Auckland

Responsibilities:

- Sales Manager
- Human Resources
- Debt Reduction Systems
- Mortgage Reduction
- Budget Services

1998 - 2008

Projects Manager

M & M Trade Hire LTD and G & D Building & Landscaping

Responsibilities:

- Building Construction & Property Maintenance
- Leaky Building Repair and Maintenance
- Civil Construction & Landscaping
- Design & Development
- Contract Management

1981 - 1998

Tradesman Building Manager

Goode Industries LTD and Econobuilt Systems LTD - Auckland

Responsibilities:

- Building Construction & Property Maintenance
- Civil Construction & Landscaping
- Design & Development
- Contract Management
- Cabinetmaking and Machining Combined
- Project Management
- Certified Tradesman
- 10,000 Hours Completion

PART-TIME

1993 - 2002

(Casual)

Mortgage Broker

Mortgage Reduction Systems LTD - Auckland

Responsibilities:

- Sales Manager
- Human Resources
- Mortgage Broking & Finance Facilitation
- Mortgage & Debt Reduction Software
- Software Design and Development
- Budgeting Services and Debt Control

All previous employment history can be gained on request

PROFESSIONAL DEVELOPMENT

- Certificate in Advanced Business Growth & Development - Ochre Business Solutions (2013)
- Certificate in Small Business Management - Te Wananga O Aoteroa (2012)
- Small Business Management Course, Pacific Business Trust, Otahuhu (2010)
- Real Estate Sales Certificate - Auckland, New Zealand (2007)
- Sales Certificate in Property Practice - Sydney, Australia (2004)
- Certificate in Finance - MIAA/UCCC - Sydney, Australia (2004)
- Certificate in Small Business Management - BMETS - Manukau, Auckland (1997)
- Trades Certificate Carpentry, Cabinetmaking & Machining Combined - Carrington Tech - West Auckland (1985)
- School Certificate, Mangere College, South Auckland (1980)

LEISURE INTERESTS

- Business Development & Financial Accountancy
- Education & Research, Website Design (Computer Developments)
- <https://smartexchange2020.weebly.com> - <https://gain2unetwork.com> - Godzone Credit Exchange
- <https://return-to-eden.weebly.com> - [Te Whare Matamuatanga o IO Aotearoha-Kawanatanga](#)
- Family - [Marsich-Crown-Kingdom](#)

REFERENCES

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